

# INDIAN LEATHER INDUSTRY

#### A Hub of Business Opportunities and Growth



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# INTRODUCTION TO LEATHER INDUSTRY

The ability of the leather sector to develop and move swiftly, along with a focus on luxury, enables it to fulfil rising customer demand for new product offers and trends.



Start a Business in Leather Industry, Click Here

Leather manufacturers are raising their image in niche markets with innovative products like purses and backpacks fashioned from unusual skins. Coach, with its famed purses, is pushing farther into high-end accessories, necessitating a wide array of exotic skins, opening up chances for tanneries that specialise in these small but lucrative niches.







### WHY LEATHER INDUSTRY IS IMPORTANT?



It's easy to forget in our modern world of mass manufacturing that humans have been making things for hundreds of years, and that the majority of those products are still in use today. Leather is one of these longlasting items.

Read Similar Articles: Leather Goods



Perhaps you have an idea for something made of leather, or you simply want to learn more about how leather is created so you can better appreciate your favourite shoes or belt. Whatever your passion, leather is unquestionably one of man's oldest materials. Because it is so useful, it has outlasted innumerable other fads and fashions.

Leather has been utilised by various civilizations throughout history, from clothes to furniture, purses to saddles.







### IS THE LEATHER BUSINESS PROFITABLE?



Are you thinking of beginning a leather-related business? Are you looking for low-cost leather business ideas or chances with a high return on investment? This post will undoubtedly assist you in determining the most popular leather business opportunities.

Read our Book Here: <u>Leather Processing & Tanning</u> <u>Technology Handbook</u>



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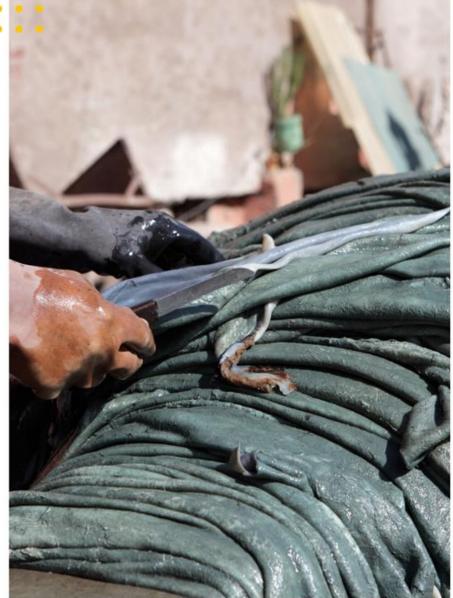
The leather sector is well-known around the world. Consumer need for new designs and creative stylish leather products has recently boosted the leather goods industry's demand. In the year 2020, the market for leather goods was estimated to be worth USD 394.12 billion. Between 2021 and 2028, industry experts predict a compound annual growth rate (CAGR) of 5.9%.

Though some of the leather industry's businesses require a lot of finance and supervision, there are certain chances you may start with little money. Less capital investment even as home-based. The leather industry is spread in different segments, namely, tanning & finishing, footwear & footwear components, leather garments, leather goods including saddlery & harness, etc.









**WORLD'S TANNER** India's leather industry produces roughly 13 percent of the world's hides/skins and has a healthy yearly production of about 3 billion square feet of leather. The country is responsible for 9% of global footwear production. The industry is noted for consistently high export revenues and is one of the country's top ten foreign exchange earners.

With access to 20% of the world's cattle and buffalo, as well as 11% of the world's goat and sheep population, India has a plethora of raw materials.





The leather business is a high-wage industry that employs over 4 million people, the majority of whom are from lower socioeconomic groups. Women account for roughly 30% of the workforce in the leather products business.



The major markets for Indian leather and leather products are the United States (17.22%), Germany (11.98%), the United Kingdom (10.43%), Italy (6.33%), France (5.94%), Spain (5.01%), the Netherlands (3.52%), the United Arab Emirates (3.35%), China (2.61%), Hong Kong (2.15%), Belgium (2.21%), and Poland (2.11%).

Related Feasibility Study Reports: <u>Leather, Leather Goods and Leather Tanning, Finished</u> <u>Leather for Footwear and Leather Goods, Products, Industries, Leather Tannery, Leather</u> <u>Accessories</u>



- The world's second-largest producer of footwear and leather garments
- •The world's second-largest exporter of leather garments
- The world's fifth largest exporter of leather goods and accessories
- •The sector may generate 425 employment in manufacturing, adjacent industries, and retail for every 1,000 pairs manufactured and sold in India per day.



- •In terms of volume, India produced 1.8 billion units in 2017 and is predicted to generate about 3 billion units by 2024, with an annual growth rate of more than 10%.
- •According to the Council for Footwear Leather & Accessories, the footwear industry has the potential to grow to US\$ 80 billion by 2030, which is eight times its current size.
- In the year 2019, the Indian footwear market was valued at \$
  9.70 billion
- In India, per capita footwear consumption is expected to increase from 1.7 pairs in 2016 to 2 pairs in 2019.



# **GROWTH OF LEATHER INDUSTRY IN INDIA**



The leather, leather products, and footwear industries in India play an important role in the Indian economy. This industry is noted for consistently high export revenues and is one of the country's top 10 foreign exchange earners. During the 2020-21 fiscal year, India exported \$3.68 billion in footwear, leather, and leather products.

The leather business employs around 4.42 million people, the most of whom are from the poorer portions of society. With a 30% share of the market, women are the most common workers in the leather products industry. India is the world's second-largest exporter of leather goods, third-largest exporter of saddlery and harness, and fourth-largest exporter of leather clothing. India has become one of the most powerful countries in the world.







of the most One important countries in the world for hide tanning and finishing. The leather sector is expected to grow at a rate of 5-10% each year and contribute roughly 6% of India's GDP. India is the world's third-largest exporter of raw hides and skins, fourth-largest exporter of finished leather, fourthlargest exporter of footwear, and eighth-largest exporter of leather garments.





India is also one of the top ten exporters of finished leather goods in the world. It is set to become an even bigger contributor to job creation in the future, with over 20 million people directly employed and more than 100 million indirectly depending on it. The global leather business generates over \$40 billion worth of leather each year. Leather items are popular all around the world. It's one of the most popular. With the rise in population and urbanisation, the leather business expands. The leather industry is profitable because humans consume its products on a daily basis. Because of its wide range of applications, the industry's scope is continuously expanding.

Leather manufacturers are raising their image in niche markets with innovative products like purses and backpacks fashioned from unusual skins. Coach, with its famed purses, is pushing farther into high-end accessories, necessitating a wide array of exotic skins, opening up chances for tanneries that specialise in these small but lucrative niches.







### WHAT IS BUSINESS OPPORTUNITIES In leather industry?

some possibilities if you're Here are wondering what business opportunities are accessible in the leather industry. When contemplating company options, keep in mind that launching any form of endeavour is difficult; nonetheless, is a lucrative business for entrepreneurs looking for new ventures.





As we all know, creativity is the yardstick by which any business is judged. In the leather market, there are a plethora of possibilities. The variety of uses for leather is one of the reasons for its profitability. Leather is used in a variety of ways, including shoes, clothing, handbags, accessories, and bags.

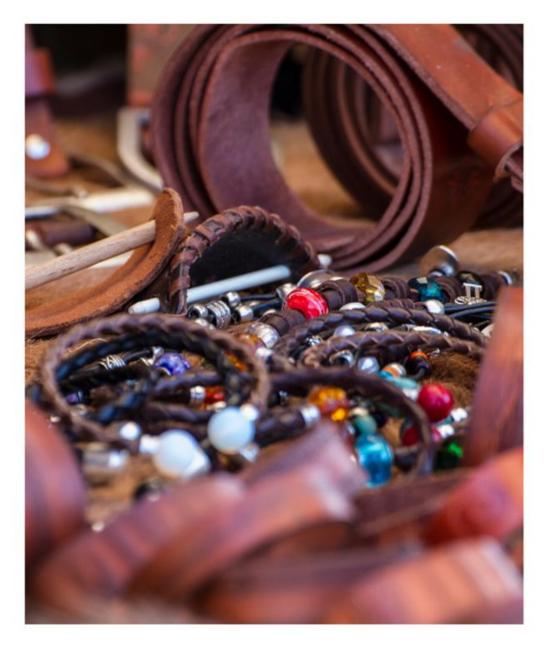


As a result, the leather business entails trading. In anything made of leather you have the option of being a manufacturer, a retailer, or a distributor. You will be the one to develop the product to meet any objective you have in mind as a manufacturer. To investigate various choices before making a final decision it's also vital to remember that if you do decide to establish a business in the leather sector, you'll need a lot of money.









In the following years, the worldwide leather goods market size is expected to rise at a CAGR of around 5.4 percent. The growing need for a comfortable environment the leather industry is one of the world's oldest manufacturing businesses. It's no wonder that leather and its derivatives are among the most widely traded goods on the planet.



# **INDUSTRY Scenaro**



Exports of leather, footwear and leather products touched \$4.03 bn during 2020-21. The different segments of leather, footwear and leather goods exports and their respective share of exports are:

- Footwear- 46.2%
- Leather Accessories- 25.2%
- Finished Leather- 6.7%
- Leather Garments- 14.4%
- Saddlery & Harness- 4.6%



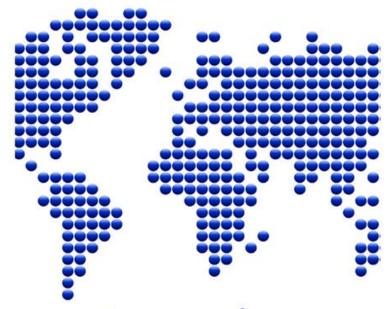
The states of Tamil Nadu — Chennai, Ambur, Ranipet, Vaniyambadi, Vellore, Pernambut, Trichy, Dindigul, and Erode – are the key production centres for footwear, leather, and leather products in India. West Bengal – Kolkata; Uttar Pradesh

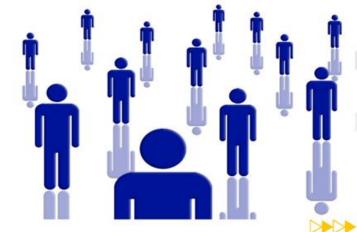
Kanpur, Agra, Noida, and Saharanpur; Maharashtra –
 Mumbai; Punjab – Jalandhar; Karnataka – Bengaluru;
 Telengana – Hyderabad; Haryana – Ambala, Gurgaon,
 Panchkula, Karnal, and Faridabad; Delhi; Madhya Pradesh –
 Dewas; Kerala – Kozhikode and Ernakulam.

# **GROWTH DRIVERS**



Large Millennial Population: The youth make up a third of the Indian population, and their increased focus on branded consumption is driving luxury footwear purchase.









# Organized Retail Market in India:

By 2025, the global retail industry, which expanded to \$ 0.7 trillion (Tn) in 2019, is predicted to surpass \$ 1.1 trillion (Tn).



## **Availability of Manpower:** With 62 percent of the population in the working age category of 15 to 59 years, the workforce is young and well-trained.



# **INDUSTRY TRENDS**

AN ISO 9001 : 2015 CERTIFIED COMPAN

Leather is a Champion Industry: Under the 'Make in India' programme of the Hon'ble Prime Minister.





**Production Development Centers** By 2020, Mega Leather Clusters (MLC) will be in place.

**Possibility of Creating Export Units:** Leather, footwear, and leather products exports totaled \$4.03 billion in 2020-21.









#### **Government Ministry/ Department**

- Council for Leather Exports
- <u>Department of Commerce</u>

#### **Industry Scenario**

- Indian Finished Leather Manufacturers and Exporters Association
- Indian Footwear Components Manufacturers Association
- Indian Leather Products Association
- Indian Leather Technologists' Association

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Market Research Report

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#### Major Queries/Questions Answered in Our Report?

- 1. How has the industry performed so far and how will it perform in the coming years?
- 2. What is the Project Feasibility of the Plant?
- 3. What are the requirements of Working Capital for setting up the plant?
- 4. What is the structure of the industry and who are the key/major players?



- 5. What is the total project cost for setting up the plant?
- 6. What are the operating costs for setting up the plant?
- 7. What are the machinery and equipment requirements for setting up the plant?
- 8. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up the plant?
- 9. What are the requirements of raw material for setting up the plant?



10.Who are the Suppliers and Manufacturers of Raw materials for setting up the plant?

- **11. What is the Manufacturing Process of the plant?**
- 12.What is the total size of land required for setting up the plant?
- **13.What will be the income and expenditures for the plant?**

14.What are the Projected Balance Sheets of the plant?



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15.What are the requirement of utilities and overheads for setting up the plant?

16.What is the Built up Area Requirement and cost for setting up the plant?

17. What are the Personnel (Manpower) Requirements for setting up the plant?

**18.What are Statistics of Import & Export for the Industry?** 

19.What is the time required to break-even?





**20.**What is the Break-Even Analysis of the plant? **21.**What are the Project financials of the plant? **22.What are the Profitability Ratios of the plant? 23.**What is the Sensitivity Analysis-Price/Volume of the plant? **24.What are the Projected Pay-Back Period and IRR of the plant? 25.What is the Process Flow Sheet Diagram of the plant? 26.**What are the Market Opportunities for setting up the plant? **27.What is the Market Study and Assessment for setting up the** plant?

**28.**What is the Plant Layout for setting up the plant?









•	Plant & Machinery
•	Other Fixed Assets
•	Working Capital Requirement Per Month

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•	Overheads Required Per Month and Per
Ar	nnum
	Utilities & Overheads (Power, Water and Fuel Expenses
et	c.)
	Royalty and Other Charges
	Selling and Distribution Expenses
•	Salary and Wages
•	Turnover Per Annum
•	Share Capital
	Equity Capital
	Preference Share Capital



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- Annexure 1 :: Cost of Project and Means of Finance
- Annexure 2 :: Profitability and Net Cash Accruals
- Revenue/Income/Realisation
- Expenses/Cost of Products/Services/Items
- Gross Profit
- Financial Charges
- Total Cost of Sales
- Net Profit After Taxes
- Net Cash Accruals

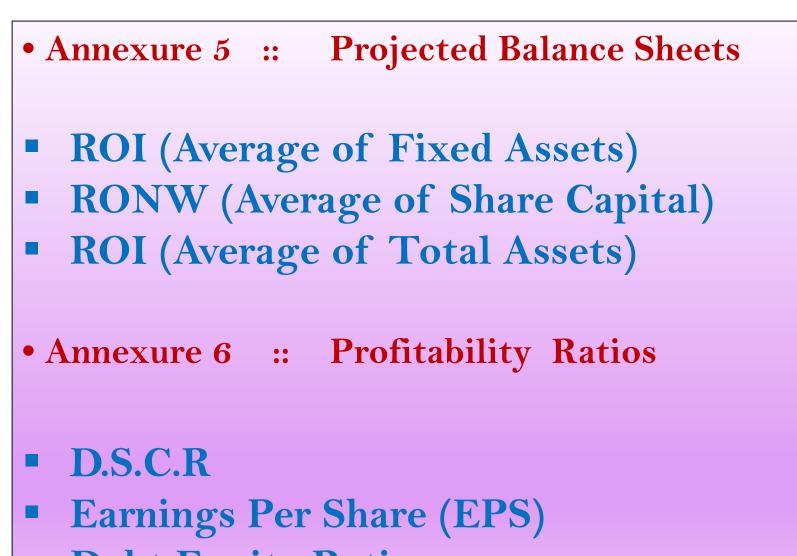




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- Annexure 3 :: Assessment of Working Capital requirements
- Current Assets
- Gross Working Capital
- Current Liabilities
- Net Working Capital
- Working Note for Calculation of Work-in-process
- Annexure 4 :: Sources and Disposition of Funds



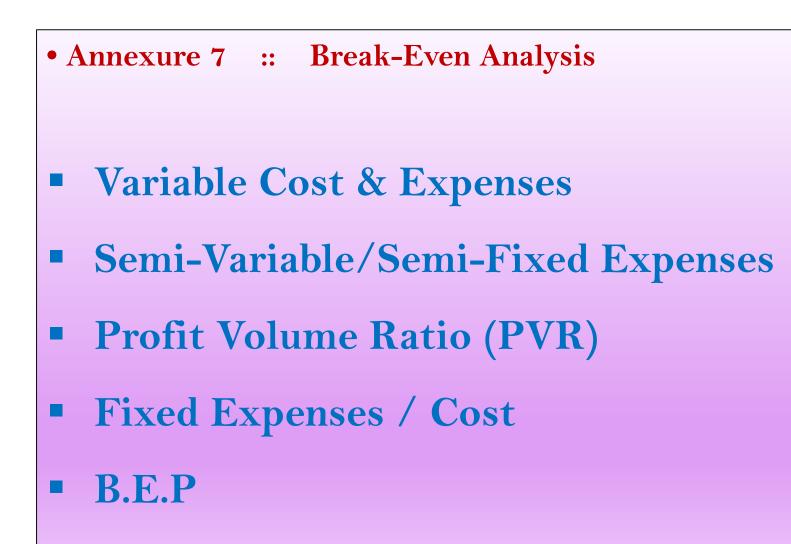




Debt Equity Ratio



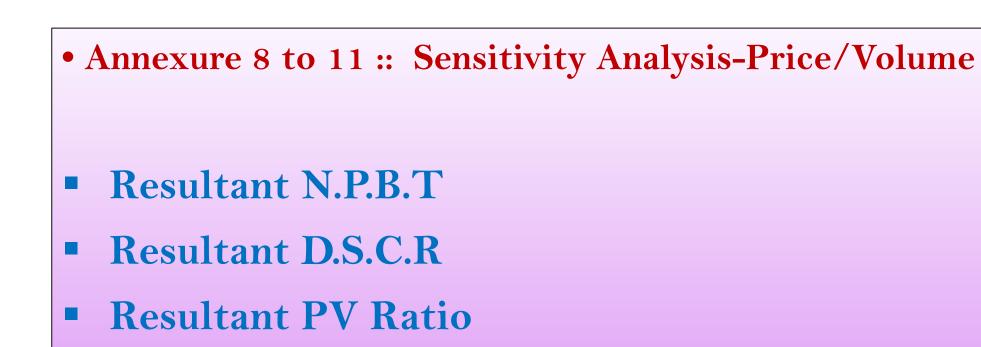






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- Resultant DER
- Resultant ROI
- Resultant BEP





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  - Annexure 12 :: Shareholding Pattern and Stake Status
  - Equity Capital
  - Preference Share Capital
  - Annexure 13 :: Quantitative Details-Output/Sales/Stocks
  - Determined Capacity P.A of Products/Services
  - Achievable Efficiency/Yield % of Products/Services/Items
  - Net Usable Load/Capacity of Products/Services/Items
  - Expected Sales/ Revenue/ Income of Products/ Services/ Items







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•	Annexure 14	::	<b>Product wise Domestic Sales Realisation</b>
•	Annexure 15	::	Total Raw Material Cost
•	Annexure 16	::	Raw Material Cost per unit
•	Annexure 17	::	Total Lab & ETP Chemical Cost
•	Annexure 18	::	Consumables, Store etc.
•	Annexure 19	::	Packing Material Cost
•	Annexure 20	::	Packing Material Cost Per Unit





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- Annexure 21
- Annexure 22
- Annexure 23
- Annexure 24
- Annexure 25
- Annexure 26
- Annexure 27
- Annexure 28

- **Employees Expenses**
- Fuel Expenses

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- **Power/Electricity Expenses**
- **Royalty & Other Charges**
- **Repairs & Maintenance Expenses**
- **Other Manufacturing Expenses**
- **Administration Expenses**
- Selling Expenses





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  - Annexure 29 :: Depreciation Charges as per Books (Total)
  - Annexure 30 :: Depreciation Charges as per Books (P & M)
  - Annexure 31 :: Depreciation Charges as per IT Act WDV (Total)
  - Annexure 32 :: Depreciation Charges as per IT Act WDV (P & M)
  - Annexure 33 :: Interest and Repayment Term Loans
  - Annexure 34 :: Tax on Profits
  - Annexure 35 :: Projected Pay-Back Period and IRR





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The report helps you to identify a profitable project for

investing or diversifying into by throwing light to crucial areas

like industry size, market potential of the product and reasons

for investing in the product

 $\checkmark$  This report provides vital information on the product like it's

characteristics and segmentation

 $\checkmark$  This report helps you market and place the product correctly

by identifying the target customer group of the product







 $\checkmark$  This report helps you understand the viability of the project by

disclosing details like machinery required, project costs and

snapshot of other project financials

✓ The report provides a glimpse of government regulations applicable on the industry

 $\checkmark$  The report provides forecasts of key parameters which helps

anticipate the industry performance and make sound business

### decisions

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• Our research reports broadly cover Indian markets, present analysis,

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- The market forecasts are developed on the basis of secondary research and are cross-validated through interactions with the industry players
- We use reliable sources of information and databases. And information from such sources is processed by us and included in the report



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- Good Present/Future Demand
- Export-Import Market Potential
- Raw Material & Manpower Availability
- Project Costs and Payback Period

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Working Capital Requirement, uses and applications, Plant Layout, Project Financials, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis. The DPR (Detailed Project Report) is formulated by highly accomplished and experienced consultants and the market research and analysis are supported by a panel of experts and digitalized data bank. We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in India along with its business prospects.....Read more

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### **Requirement collection**

Thorough analysis of the project

Economic feasibility study of the Project

Market potential survey/research

**Report Compilation** 

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  - Biodegradable & Bioplastic Based Projects
  - Chemicals (Organic And Inorganic)
  - Confectionery, Bakery/Baking And Other Food
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- Fibre Glass & Float Glass
- Fast Moving Consumer Goods
- Food, Bakery, Agro Processing

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- Ginger & Ginger Based Projects
- o Herbs And Medicinal Cultivation And Jatropha (Biofuel)
- Hotel & Hospitability Projects
- Hospital Based Projects
- o Herbal Based Projects
- Inks, Stationery And Export Industries





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- Infrastructure Projects
- Jute & Jute Based Products
- Leather And Leather Based Projects
- Leisure & Entertainment Based Projects
- Livestock Farming Of Birds & Animals
- Minerals And Minerals
- Maize Processing(Wet Milling) & Maize Based Projects
- Medical Plastics, Disposables Plastic Syringe, Blood Bags
- Organic Farming, Neem Products Etc.





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- Printing Inks
- Packaging Based Projects
- $\circ$   $\,$  Perfumes, Cosmetics And Flavours
- Power Generation Based Projects & Renewable Energy Based Projects
- Pharmaceuticals And Drugs
- o Plantations, Farming And Cultivations
- o Plastic Film, Plastic Waste And Plastic Compounds
- Plastic, PVC, PET, HDPE, LDPE Etc.



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- Real Estate, Leisure And Hospitality
- Rubber And Rubber Products
- Soaps And Detergents
- Stationary Products
- Spices And Snacks Food
- Steel & Steel Products
- Textile Auxiliary And Chemicals





#### Sectors We Cover cont...

- Township & Residential Complex
- Textiles And Readymade Garments
- Waste Management & Recycling
- $\circ$  Wood & Wood Products
- Water Industry(Packaged Drinking Water & Mineral Water)
- Wire & Cable

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- To get a detailed scenario of the industry along with its structure and classification
- To provide a comprehensive analysis of the industry by covering aspects like:
  - Growth drivers of the industry
  - Latest market trends
  - Insights on regulatory framework
  - SWOT Analysis
  - Demand-Supply Situation
  - Foreign Trade
  - Porters 5 Forces Analysis

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- To help an entrepreneur/manager in keeping abreast with the changes in the industry
- To evaluate the competitive landscape of the industry by detailing:
  - Key players with their market shares
  - Financial comparison of present players



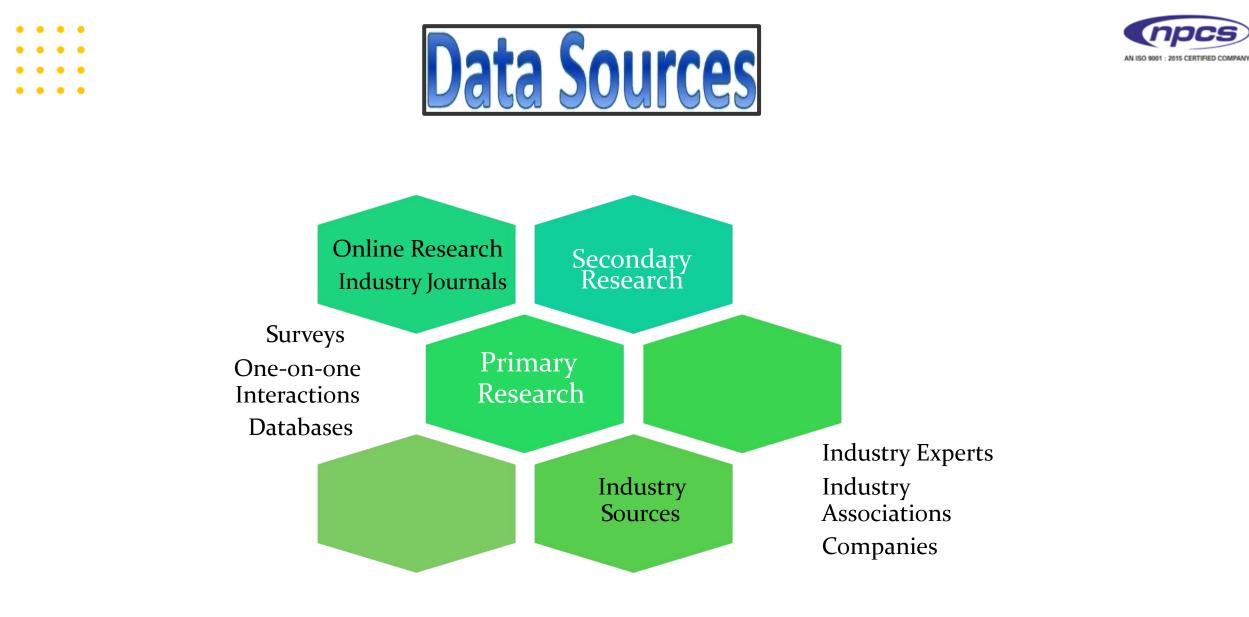




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- Project Consultants/Chartered Accountants
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- Corporates

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∞Our research team comprises of experts from various financial fields:

∞MBA's

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∞Financial Planners

>>> Research veterans with decades of experience





**Structure of the Report** 

- 1. Overview
- 2. Market Analysis
  - 2.1Growth Drivers
  - 2.2Emerging Trends in the Industry
  - 2.3Regulatory Framework
  - 2.4SWOT Analysis
  - 2.5Herfindahl–Hirschman Index (HHI)
- 3. Market Forecasts
- 4. Key Players







- 5. Key Financials and Analysis
- 5.1 Contact Information
- 5.2 Key Financials
- 5.3 Financial comparison
- 6. Industry Size & Outlook

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